

August 01, 2025

**Listing Department,  
BSE Ltd.,**  
Phiroze Jeejeebhoy Towers,  
Dalal Street,  
Mumbai-400 001  
Scrip Code: **544413**

**Listing Department,  
National Stock Exchange of India  
Limited,**  
"Exchange Plaza",  
Bandra - Kurla Complex, Bandra (East),  
Mumbai-400 051  
Symbol: **DIGITIDE**

Dear Sir/ Madam,

**Sub: Submission of Investors' Presentation.**

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, kindly find enclosed Investors' Presentation on the financial performance of the Company for the quarter ended June 30, 2025.

Request to please take the same on record.

Yours faithfully,  
For **Digitide Solutions Limited**

**Neeraj Manchanda**  
**Company Secretary & Compliance Officer**  
Encl:- as above

**Digitide Solutions Limited**

Registered Address: 3/3/2, Bellandur Gate, Sarjapura Main Road, Bengaluru -560103, Karnataka  
Tel: 080-6105 6000 | CIN: L62099KA2024PLC184626 | Website: [www.digitide.com](http://www.digitide.com)

# Digitide Solutions Ltd



## Q1 FY26 Investor Presentation

1<sup>st</sup> August 2025





## Safe Harbor and Disclaimer



This presentation has been prepared by Digitide Solutions Limited ("Company") solely for information purposes without any regard to any specific objectives, financial situations or informational needs of any particular person. This presentation may not be copied, distributed or disseminated, directly or indirectly, in any manner. Failure to comply with this directive may result in a violation of the applicable law in certain jurisdictions. By reviewing this presentation, you agree to be bound by the restrictions contained herein, and to maintain absolute confidentiality, regarding the information disclosed in these materials.

This presentation does not constitute or form part of and should not be construed as, directly or indirectly, any offer or invitation or inducement to sell or issue, or any solicitation of any offer to purchase or subscribe for, any securities of the Company by any person in any jurisdiction, including in India, nor shall it or any part of it or the fact of its distribution form the basis of, or be relied on in connection with, any investment decision or any contract or commitment, therefore.

This presentation contains statements that constitute forward looking statements. These statements include descriptions regarding the intent, belief or current expectations of the Company or its directors and officers with respect to the results of operations and financial condition of the Company. These statements can be recognized by the use of words such as "expects", "plans", "will", "estimates", "projects", or other words of similar meaning. Such forward-looking statements are not guarantees of future performance and involve risks and uncertainties, and actual results may differ materially from those in such forward-looking statements as a result of various factors and assumptions which the Company believes to be reasonable in light of its operating experience in recent years. The risks and uncertainties relating to these statements include, but not limited to, risks and uncertainties, regarding fluctuations in earnings, our ability to manage growth, competition, our ability to manage our international operations, government policies, regulations, etc. The Company does not undertake any obligation to revise or update any forward-looking statement that may be made from time to time by or on behalf of the Company including to reflect actual results, changes in assumptions or changes in factors affecting these statements. Given these risks, uncertainties and other factors, viewers of this presentation are cautioned not to place undue reliance on these forward-looking statements. This presentation may contain certain currency exchange rates and the same have been provided only for the convenience of readers.



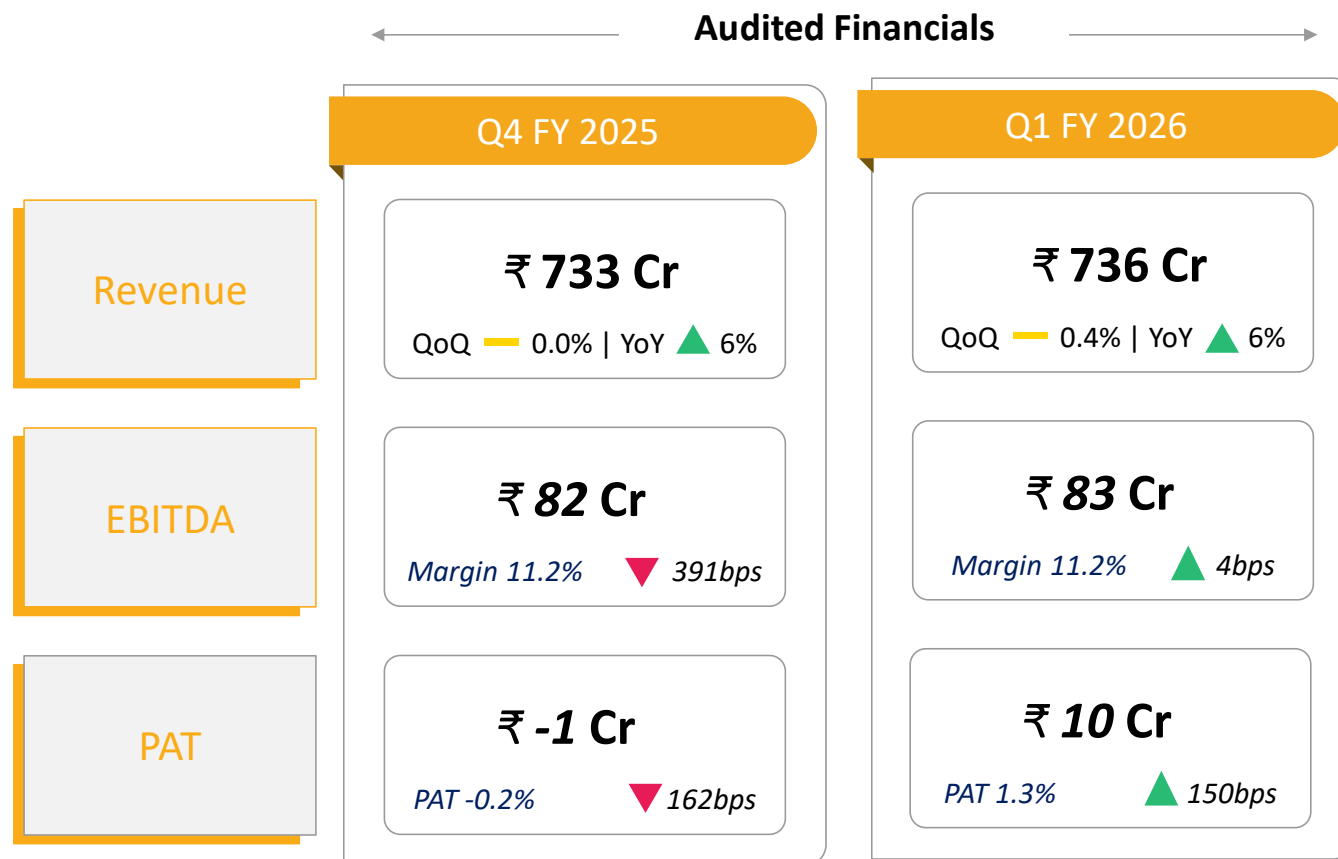
## Highlights Q1 FY26



### Business Highlights

- Successful **listing** and **demerger** transition
- **NPS at 71.3** vs 63.9 for previous year
- **TCV of 523 Cr** for Q1 FY26
- **27 key logos** won
- **Large AWS Transformation** deal secured
- Amplified **media outreach**
- Successful **pilot for AI led hiring** of agents. Higher throughput/Better role fitment/Enhanced candidate experience
- 15 new **AI pilots** started in Q1 FY26
- **Great Place to Work (GPTW)** # Rank 19; 6<sup>th</sup> time recognition

## Financial overview



YoY nos. are unaudited



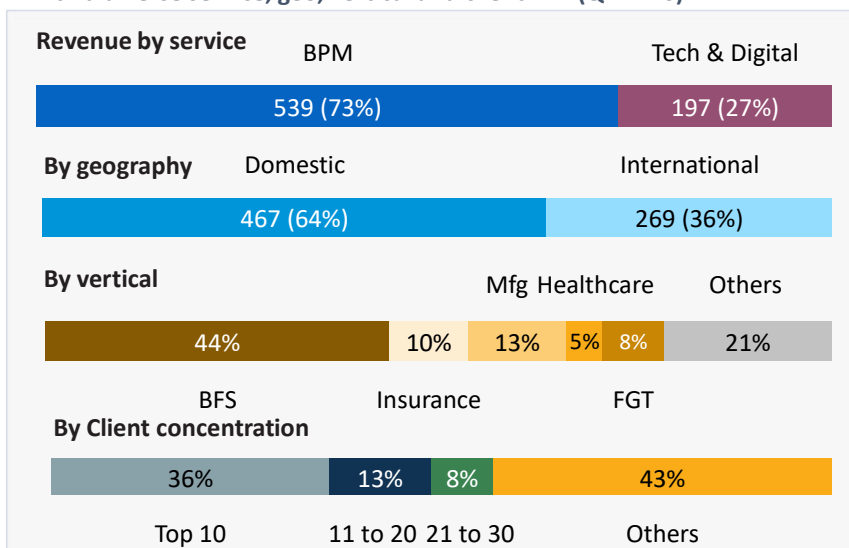
## Financial Highlights: Q1 FY26

Figures In ₹ Cr

	Q4 FY25	Q1 FY26	QoQ	YoY
Revenue	733	736	0.4%	6%
EBITDA	82	83	0.8%	-21.2%
EBITDA %	11.2%	11.2%	4bps	-384bps
PAT	-1	10		
PAT %	-0.2%	1.3%	150bps	-663bps

**digitide**

..with a diverse service, geo, vertical and client mix (Q1 FY26)



### Segment overview

Revenue (Mix)	Q4 FY25		Q1 FY26		QoQ	YoY
	Amount	Mix	Amount	Mix		
BPM	537	73%	539	73%	0.4%	6%
Tech & Digital	196	27%	197	27%	0.7%	4%
<b>Total</b>	<b>733</b>	<b>100%</b>	<b>736</b>	<b>100%</b>	<b>0.4%</b>	<b>6%</b>

EBITDA	Q4 FY25		Q1 FY26		QoQ	YoY
	Amount	EBITDA %	Amount	EBITDA %	% change	% change
BPM	77	14.4%	91	17.0%	255bps	-95bps
Tech & Digital	18	9.2%	19	9.8%	63bps	-180bps
<b>Total</b>	<b>95</b>	<b>13.0%</b>	<b>111</b>	<b>15.0%</b>	<b>203bps</b>	<b>-115bps</b>

Note: Segment EBITDA is without corporate cost allocations. YoY nos. are unaudited

Recognized for Excellence. Powered by People

digitide



## Media Spotlight: Digitide's Strategic Demerger

digitide

THE ECONOMIC TIMES

ETPrime

### Quess announces CEO, CFOs for demerged entities; Digitide, Bluspring shares could trade in two months

Updated: Apr 01, 2025, 10:10:29 PM IST

FOLLOW US SHARE FC

#### Synopsis

Under the new structure, Quess Corp Ltd (workforce management), Digitide Solutions (AI-first, digitally enabled solutions provider), and Bluspring Enterprises (infrastructure management & investments) will operate as independent entities.

Live Sess

CW CONSTRUCTION  
WORLD.in

ECONOMY & POLICY

### Quess Corp Announces Leadership for Demerged Entities

03 Apr 2025 2 Min Read CW Team

Quess Corp Ltd has announced the leadership teams for its newly demerged entities, Digitide Solutions Ltd and Bluspring Enterprises Ltd, as part of a strategic move to enhance focus and growth. The demerger will allow both companies to operate independently, with shares allocated to existing Quess Corp shareholders and expected to be listed on BSE and NSE within two months, pending regulatory approvals.



### Quess Corp secures NCLT approval for corporate restructuring

Shares of Quess Corp Ltd ended at ₹587.35, up by ₹4.05, or 0.69%, on the BSE.

Business Standard

### Quess Corp shares jump 7% as board fixes record date for three-way demerger

The shareholders of the demerged company will be entitled to receive fully paid-up equity shares of ₹10 each of Digitide Solutions Limited and Bluspring Enterprises Limited

FINANCIAL EXPRESS  
Read to Lead

### Quess Corp Demerger: 5 crucial details including record date, shareholding ratio

Own Quess Corp shares? You'll soon hold Digitide and Bluspring shares too; demerger set for April 15. Stay updated!



## Shaping the Conversation: Analyst & Industry Events

### Formation 25 | Florida, USA



Silver partner for Duck Creek's flagship 3 day event in Florida, USA. Sparked engaging conversations with over 150+ Insurance industry leaders

### ACORD Webinar



Insightful conversation and engagement on How New Technologies Are Automating Submission Intake, which was joined by over 100 industry leaders

### HRX Conference | Manila, Philippines



From insightful conversations to energizing networking, it's been an exciting day filled with innovation and collaboration

### Gartner D&A Summit | Mumbai, India



Our CDAO engaged with business leaders at the event to advocate for enterprise-wide data readiness as the foundation for scalable AI and optimal ROI.

### India InsurTech Summit | Mumbai



Continuous engagement with over 60 CIOs at our booth throughout the 2-day event and 25+ one-on-one opportunities discussed with CIOs and IT Heads

### 3AI GCC Summit | Bengaluru, India



Engaging conversations and thought-provoking sessions on how innovation, AI, and digital strategy are evolving in the GCC space

# Audited Financial Statements





## Income Statement

Figures In ₹ Cr

digitide

Particulars ( in ₹ Cr)	Q1 FY25	Q4 FY25	Q1 FY26	QoQ	YoY
<b>Revenue from operations</b>	<b>696</b>	<b>733</b>	<b>736</b>	0.4%	5.8%
Employee benefits expense	495	535	549	2.8%	11.0%
Other expenses	96	116	104	-10.5%	8.3%
<b>EBITDA</b>	<b>105</b>	<b>82</b>	<b>83</b>	0.8%	-21.2%
<i>EBITDA Margin %</i>	<i>15.1%</i>	<i>11.2%</i>	<i>11.2%</i>	<i>4bps</i>	<i>-384bps</i>
Depreciation & amortisation	48	49	46	-5.6%	-3.2%
Finance Cost	10	11	11	6.7%	18.2%
Other Income	-4	-6	-4	-43.5%	2.3%
Exceptional Items	-18	30	9	-70.0%	-150.6%
<b>PBT</b>	<b>69</b>	<b>-1</b>	<b>20</b>		
Tax	13	1	10	1149.1%	-23.2%
<b>PAT</b>	<b>55</b>	<b>-1</b>	<b>10</b>		
<i>PAT Margin %</i>	<i>7.9%</i>	<i>-0.2%</i>	<i>1.3%</i>	<i>150bps</i>	<i>-663bps</i>
EPS in ₹	2.9	-0.6	0.4		

Note: YoY nos. are unaudited



Thank You!

digitide

